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PRINCE WILLIAM COUNTY-GREATER MANASSAS CHAMBER OF COMMERCE

INPRINT

JUNE
2006

magazine

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web site:
www.pwcgmcc.org

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Special Awards Issue



INPRINT:

Your source for Chamber news

A Message from the Chair ...

“It must have been a dream I don't believe where I've been ...”*

Sometimes that's how I've felt during this past year serving as your chairman of the board. I have had the privilege of serving as president or chairman of other community service organizations and industry trade associations and I can tell you that being chairman of this GREATER Chamber of ours is by far the most rewarding experience. The main reason it has been so rewarding is that it has provided me with the opportunity to work with an exceptional Chamber staff, a terrific Chamber board and executive committee and most importantly, a fantastic Chamber membership.

I want to thank all of you who have made this past year at the Prince William County-Greater Manassas Chamber of Commerce so successful. I could go on and on about the great programs, successful events and services provided to and for our membership but I won't. At the end of June I will turn over the chairmanship to my good friend Joe Martin of Focuspoint, Inc. and to a new board of directors and executive committee. To all of you who have made my year such a pleasure, all I can say is “Come on, let's do it again.” Let's keep up the good work and make Joe's year as successful and memorable for him as mine has been.

*For those of you who didn't come of age in the 70's, the quote is from the lyrics of a song by Peter Frampton, “Do You Feel Like We Do?” made famous on his album (the predecessor of CD's), Frampton Comes Alive, one of the most successful live music recordings ever.

Let's keep up the good work and make Joe's year as successful and memorable for him as mine has been.



Kevin P. Kelley
Falcon Promotions and
Print Solutions

About INPRINT ...

The INPRINT Magazine is published bimonthly by the Prince William County-Greater Manassas Chamber of Commerce as a supplement to the Manassas Journal Messenger. INPRINT is an informational publication about the Chamber and is distributed to members and through newspaper subscriptions.

Advertising is limited exclusively to members. Please contact the Manassas Journal Messenger at (703) 368-3101 for advertising information. For information on flyer inserts and all other inquiries, contact Laurel Vaughan at the Chamber, 703-368-6600 ext. 14 or lvaughan@pwcgmcc.org. Contributing writers: Liddy Heneghan, Ashley Phillips, ImPrint, LLC, Kris Johnson, Laurel Vaughan and Lyssa Walker

Thank You Chamber Support Team

The Prince William County-Greater Manassas Chamber of Commerce is fortunate to have numerous members provide products, services and expertise in support of the Chamber. We are very grateful for their generosity and wish to recognize their efforts. Listed below is a select group of companies that provide their goods or services continuously in order to keep our office running efficiently.

Berry Photography
Cookie Bouquet
Coure Technologies, Inc.
City of Manassas - Economic Development
Custom Designers, Inc.
Deem Printing Co.
East to West Embroidery & Design, Inc.
Flower Gallery of Manassas
Focuspoint, Inc.

L & L Delivery, Inc.
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Metro Sign & Design, Inc.
Moon Shadow Photography
Morningside Courier Systems, Inc.
Potomac News/
Manassas Journal Messenger
The Photo Bug
Virginia Systems, Inc. (VASI)

2005-2006 Prince William County-Greater Manassas Chamber of Commerce Leadership

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Falcon Promotions and Print
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Guy Hinkler
V2 Systems, Inc.

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Computer Training Depot

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George Mason University

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Jackie Velez
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William White
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Barry Wright
Wright Realty, Inc.

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Michaelene Ressler
Membership & Events Coordinator

Laurel Vaughan
PR & Events Director

Lyssa Walker
PR & Events Assistant

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Your source for Chamber news

News&Notes

MERGING ARTS AND TECHNOLOGY

MDA Technologies provided funds and technological support so that staff from the Office of Media Production Services could accompany and display photos, videos and updates on its website made by the Stonewall Jackson High School Choir's trip to Italy to sing at St. Peter's Basilica

TELNET ACHIEVEMENT

TelNet of Virginia, Inc. has achieved the "Vodavi Technology, Inc. Elite 2006 President's Club" through outstanding sales of Vodavi's telecommunications systems during 2005.

FIVE-STAR RESTAURANT OPENS

Foundation, a five-star dining facility in Old Town Manassas offers simple elegance, intimate dining and carefully selected wines. Foundation is presented as special occasion dining. For more information, visit www.okras.com.

NEW HIRES AND PROMOTIONS

Jim Richbourg, Project Manager; **Scott Gould**, Project Superintendent and **Frank Good**, Superintendent have joined the **R.W. Murray Co.** team. **Rick Hebert** has been promoted to Superintendent General.

GEORGE MASON UNIVERSITY GROWING

George Mason University-Prince William Campus has established three new research centers for biodefense, biomedical genomics and molecular medicine. Over the coming years they will be adding a new Performing Arts Center, a regional biocontainment lab for cutting-edge research and continued growth of the Life Sciences campus.

DARLINGTON NAMED NEW DEPUTY SUPERINTENDENT

Area III Associate Superintendent **Rae E. Darlington** has been promoted to Deputy Superintendent of Prince

William County Public Schools. The Deputy Superintendent provides key leadership and oversight for school programs and student learning, along with management of personnel, facilities, support services, finances, safety and security.

UNITED BANKSHARES ANNOUNCES FIRST-QUARTER EARNINGS

United Bankshares, Inc. reported a 2% increase for the first quarter of 2006. United generated a net income of \$24.6 million for the first quarter as compared to \$24.8 million earned in the first quarter of 2005.

FULL-TIME CHAPLAIN AT SPIRITUAL CARE SUPPORT MINISTRY CENTER

Spiritual Care Support Ministries is pleased to announce that **Chaplain Liz Danielson** is now serving full time at the Spiritual Care Support Ministry Center, a nonprofit, nondenominational, all-volunteer organization devoted to providing support to those who are ill, dying and bereaved. For more information, visit www.scsm.tv.



Chaplain Liz Danielson

ASSIST-2-SELL BROKER/OWNER RECEIVES AWARD

Broker/owner **Susan Jacobs**, of the Assist-2-Sell Jacobs Team Buyers & Sellers Realty real estate franchise in Manassas, was recently recognized as one of the "Top Ten 10%" Assist-2-Sell franchise offices in the nation for 2006. For more information, visit www.virginiabuyersandsellers.com.

PROJECT MEND-A-HOUSE RECEIVES GRANT

Project Mend-A-House received a \$10,000 award grant from the Washington Redskins All Stars and the Freddie Mac Foundation for its Project

Mend-A-House "Youth Make a Difference Day." Project Mend-A-House was honored at an awards luncheon on Fri., May 5th at FedEx Field in Landover, MD.

CARDINAL BANK NEWS

Cardinal Bank is pleased to announce the opening of the first elementary school bank in Fairfax County at Sunrise Valley Elementary in Reston. Cardinal Bank has also opened its 12th location in Fairfax, first office in Maryland and raised over \$450,000 for Inova Kellar Center during its 4th annual Charity Golf and Tennis Tournament on Mon., May 22nd.

BEACON RECEIVES GRANT

Benedictine Education Assistance Community Outreach to Neighbors (BEACON) has received a \$1,611 grant from ProLiteracy Worldwide through its National Book Scholarship Fund (NBSF). Educational materials from the NBSF are designed to meet the unique learning needs of adult literacy students, tutors, teachers and trainers.

NVCC RECEIVES GRANT

The Woodbridge Campus of **Northern Virginia Community College (NVCC)** recently received a \$7,500 grant for education and training from the North American Insulation Manufacturers Association (NAIMA), which will be used to teach students in the Air Conditioning and Refrigeration Program about application and installation of fiber glass duct systems.

GMU TO DEVELOP CANCER DETECTION TECHNOLOGIES

George Mason University, in association with a leading provider of drug discovery, life science research and analytical solutions, announces a five-year alliance to design innovative proteomics technologies to identify measure and analyze newly discovered biomarkers that may detect early-stage breast, ovarian and lung cancers.

SERVE THRIFT SHOP MOVES

Save & SERVE Thrift Shop, a program of **SERVE Inc.** which provides free clothing and household items to its clients, has moved its donation drop-off and sorting center into the Nokesville Road warehouse. The thrift shop raises funds for the emergency shelter, food closet, emergency services and transitional housing. For more information, call 703-330-8777.



Dancers dressed in '50s attire for the Red Cross Sock Hop.

SUCCESSFUL SOCK HOP

Over 200 '50s-clad sock hoppers attended the **Prince William American Red Cross** seventh annual gala on Sat., March 25th at Heritage Hunt Golf & Country Club. In addition to promoting Red Cross services and fundraising throughout the month of March, the Chapter honored two special volunteers and Comcast for their hard work and dedication to the Chapter.

PARK AUTHORITY HIRES FIRST TEE COORDINATOR

The **Prince William County Park Authority** commences the opening of its "First Tee" program by appointing Jennifer Vogt to the position of First Tee Coordinator. Vogt will represent the Park Authority at this year's Kids & Family Expo junior golf exhibit.

UNITED BANK APPOINTMENT

Craig L. Smith, Jr. has been appointed as Chief Operating Officer and Kurtis J. Marx has been promoted to Executive Vice President, Manager of Commercial Real Estate Lending for **United Bank**.

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WELCOME, NEW MEMBERS!

A Formal Affair Bridal & Formalwear Boutique

Ms. Debbie Richards
571 Frost Ave.
Warrenton, VA 20186
Phone: (540) 347-5126
Fax: (540) 347-9242
www.formalaffair.us
Business: Formal Wear
Sponsor: Stonewall Fire & Rescue

Apex Cycle Education

Ms. Erin Wilson
9077 Raging Water Dr.
Bristow, VA 20136
Phone: (571) 201-7661
www.apexcycleeducation.com
Business: Motorcycle Training
Sponsor: Staff – Kris Johnson

Bellaceph

Ms. Liddy Heneghan
10317 Winged Elm Circle
Manassas, VA 20110
Phone: (703) 307-8699
Fax: (703) 367-9476
www.Bellaceph.com
Business: Writing Services
Sponsor: Staff – Kris Johnson

Contours Express of Manassas

Ms. Jackie Ahrens
9960 Liberia Ave.
Manassas, VA 20110-2799
Phone: (703) 330-0790
Fax: (703) 330-0790
www.contoursexpress.com/manassasva
Business: Health Clubs
Sponsor: Staff - Kris Johnson

Curves for Women

Ms. Shannon Mahar
8647 Sudley Rd.
Manassas, VA 20110
Phone: (571) 277-6806
Fax: (703) 530-9881
www.curves.com
Business: Health Clubs
Sponsor: Danette Mertz
Curves for Women

Curves for Women

Ms. Shannon Sullivan
12845 Braemar Village Plaza
Bristow, VA 20136
Phone: (703) 257-7400

Fax: (703) 530-9881
www.curves.com
Business: Health Clubs
Sponsor: Mary Finnigan
Colgan Air, Inc.

Federated Insurance

Mr. David P. Hersey
18667 Drummond Pl.
Leesburg, VA 20176
Phone: (703) 669-0263
Fax: (703) 669-0264
www.federatedinsurance.com
Business: Insurance
Sponsor: Rob Cavaleri - AFLAC

George's Power Washing

Mr. George Bryant
P.O. Box 3073
Manassas, VA 20108
Phone: (703) 369-9274
Fax: (703) 369-9274
www.georgespowerwashing.com
Business: Power Washing
Sponsor: David Ehrhardt
Floor-Restore

Girasole

Ms. Lydia Patierno
4244 Loudoun Ave.
The Plains, VA 20198
Phone: (540) 253-5501
Fax: (540) 253-5301
www.Girasole-ThePlains.com
Business: Restaurants
Sponsor: Staff – Debbie Jones

Global Mega Communications

Mr. Chris Malaka
110 Kent Dr.
Manassas Park, VA 20111
Phone: (703) 328-2950
Business: Communications-
Telecommunication Consultants
Sponsor: Staff – Anita Duecaster

GRC Direct

Ms. Sushma Gupta
4169 Bludau Dr., Vint Hill Bldg. 2410
Warrenton, VA 20187
Phone: (540) 428-7000 Ext:117
Fax: (540) 428-2000
www.franklins.cc
Business: Printers
Sponsor: Melanie Edmonds -
Miller Brothers, Inc.

Home Loans, Inc.

Ms. Randi Peyton
301 Maple Ave. West - Elm Bldg., Ste.G
Vienna, VA 22180
Phone: (703) 579-4222
Fax: (703) 991-7463
www.hlimortgages.com
Business: Mortgage Loans & Bankers
Sponsor: Staff – Kris Johnson

Jobin Realty - Farooq Akram

Mr. Farooq Akram
8321 Old Court House Rd., Ste.130
Vienna, VA 22182
Phone: (571) 437-1711
Fax: (703) 621-7185
www.2hdb.com/farooqakram
Business: Real Estate-Commercial &
Residential
Sponsor: Staff – Michaelene Ressler

LBinc

Ms. Arlene Louton-Brown
14295 Chalfont Dr.
Haymarket, VA 20169
Phone: (703) 328-4483
Fax: (703) 753-1540
www.addmorebiz.com
Business: Business &
Management Consultants
Sponsor: Staff - Kris Johnson

Long & Foster Realtors - Vidal

Ms. Anna Vidal
13875 Hedgewood Dr.
Woodbridge, VA 22193
Phone: (703) 587-4004
Fax: (703) 583-7655
www.annavidal.com
Business: Real Estate-Commercial &
Residential
Sponsor: Staff – Kris Johnson

Long and Foster - Gainesville Office

Ms. Eileen C. Durkan
7526 Limestone Dr.
Gainesville, VA 20155
Phone: (703) 261-1400
Fax: (571) 261-1511
Business: Real Estate-Commercial &
Residential
Sponsor: Eileen Durkan
Long & Foster, Realtors

M & T Bank

Ms. Jackie Velesz

9214 Center St.
Manassas, VA 20110
Phone: (703) 819-8511
Fax: (703) 749-9284
www.mandtbank.com
Business: Banks
Sponsor: Jackie Velesz
M&T Bank

Mary Kay - Charlene Welch

Ms. Charlene L. Welch
P.O. Box 911
Bristow, VA 20136
Phone: (703) 368-1001
www.marykay.com/cwelch3
Business: Cosmetics & Skin Care
Sponsor: Staff – Debbie Jones

Mintor Co.

Shimin Luo
12841 Braemar Village Pl. - PMB 109
Bristow, VA
Phone: (703) 216-1059
www.mintorconsulting.com
Business: Accountants-Certified Public
Sponsor: Kevin Kelley
Falcon Promotions and Print Solutions

NASDA - National Association of State Development Agencies

Mr. Miles Friedman
10900 University Blvd MSN 1J2
Bull Run Hall Rm 147
Manassas, VA 20110
Phone: (703) 490-6777
Fax: (703) 492-4404
www.nasda.com
Business: Management Consultants
Sponsor: Staff - Debbie Jones

Nextbreath Vending

Mr. Richard Johns
13160 Flynn Ct.
Bristow, VA 20136-1759
Phone: (703) 932-8875
Fax: (703) 482-2459
Business: Vending Machines
Sponsor: Staff – Michaelene Ressler

NextFlight Aviation LLC

Mr. Owen Williams
10661 Frank Marshall Lane
Manassas, VA 20110
Phone: (703) 392-6500
Fax: (703) 392-0545
www.nextflightjets.com

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MEMBERS From Page 4

Business: Aviation
Sponsor: Bob Anderson -
Metro Sign & Design, Inc.

Pamela J. Harbourt, CPA

Ms. Pamela J. Harbourt
8099 Lacy Dr., Unit 104
Manassas, VA 20109
Phone: (703) 629-0834
Business: Accountants-
Certified Public
Sponsor: Staff – Kris Johnson

Pre-Paid Legal Services, Inc. - Moore

Ms. Erica Moore
8665 Sudley Rd. #207
Manassas, VA 20110
Phone: (703) 530-8412
Fax: (888) 315-8480
www.equalityplan.com
Business: Prepaid
Legal Services
Sponsor: Staff - Kris Johnson

Prince William County Police Association, Inc.

Mr. Patric R. Quinn
P.O. Box 1845
Manassas, VA 20108
Phone: (703) 330-0911
Business: Nonprofit
Organizations
Sponsor: Staff - Kris Johnson

Prince William Health Partnership Authority

Ms. Margaret Goldberger
2296 Opitz Blvd. , Suite 320
Woodbridge, VA 22191
Phone: (703) 670-1340
Fax: (703) 670-0345
Business: Nonprofit
Organizations
Sponsor: Staff – Debbie Jones

Q2 Marketing

Ms. Becky Sheetz-Runkle
10623 Jones St., Ste.101
Fairfax, VA 22030
Phone: (703) 273-2990
Fax: (703) 273-6157
www.q2marketing.com
Business: Marketing Agencies
Sponsor: Staff - Kris Johnson

R. L. H. Group, Inc.

Mr. Reginald L. Howell, Sr.
7739 Visionary Ct.

Manassas, VA 20112
Phone: (703) 898-0855
Fax: (703) 794-8299
www.rlhgroup.com
Business: Information
Technology
Sponsor: Staff – Kris Johnson

Rhythm & Rhyme LLC

Ms. Kellee Christian
9408 Center Point Ln.
Manassas, VA 20110
Phone: (703) 530-7799
Fax: (703) 530-9955
www.rhythmrandrhyme.biz
Business: Youth Fitness
Sponsor: Staff - Kris Johnson

RTZ Communications

Mr. Thomas J. Burns
7426 Alban Station Court,
Suite A100
Springfield, VA 22150
Phone: (703) 323-4600
Fax: (703) 752-1095
www.RTZcomm.com
Business: Cabling & Wiring
Sponsor: Staff - Kris Johnson

SonLight Window Coverings

Ms. Sami Meyers
7707 Ontario Rd.
Gainesville, VA 20155
Phone: (703) 754-6252
Fax: (703) 753-3602
www.sonlightwindowcoverings.hdsdpd.com
Business: Window Coverings
Sponsor: Staff - Kris Johnson

Tetra Coporation

Mr. Clark L. Massie
2653 Black Fir Ct.
Reston, VA 20191-4243
Phone: (703) 391-6245
Fax: (703) 758-9532
www.tetracorporation.com
Business: Real Estate-
Commercial & Residential
Sponsor: Staff – Debbie Jones

The Computer Doctor

Ms. Bryanna Altman
11646 Rumford Ct.
Lake Ridge, VA 22192
Phone: (703) 670-7766
Fax: (703) 590-4335
www.thecomputerdoctor.b12
Business: Computer Services
Sponsor: Joe Martin –
Focuspoint, Inc.

The Flight Deck

Mr. Owen Williams
9998 Wakeman Dr.
Manassas, VA 20110
Phone: -7033925257
Fax: (703) 392-0508
www.nextflightjets.com
Business: Restaurants
Sponsor: Staff - Kris Johnson

The Matrix Group

Mr. Andy Harrover
9321 West St.
Manassas, VA 20110
Phone: (703) 368-2553
www.matrixgrp.com
Business: Computers -
PC Consulting
Sponsor: Staff –
Anita Duecaster

The UPS Store #4988

Mr. Pete Patel
9532 Liberia Ave.
Manassas, VA 20110
Phone: (703) 367-8955
Fax: (703) 267-8957
www.theupsstore.com/locations/locdet.asp?strCenterNum=MBE4988
Business: Mailing & Packaging
Sponsor: Staff – Kris Johnson

Usborne Books at Home

Mrs. Kimberly J. Nguyen
9641 Looking Glass Ct.
Bristow, VA 20136
Phone: (703) 257-5284
www.kidzloveusborme.com
Business: Educational Toys,
Books & Games
Sponsor: Margaret Short –
Essential Wellness

Virginia Scuba

Mr. Mark Palomba
6884 Wellington Rd.
Manassas, VA 20109
Phone: (703) 369-0098
Fax: (703) 369-9013
www.vascuba.com
Business: Scuba Diving
Sponsor: Debbie Brunner -
Customer Designers

Wachovia Bank

Mr. Ali Qureshi
7591 Somerset Crossing Dr.
Gainesville, VA 20155
Phone: (703) 201-3838
www.wachovia.com
Business: Banks
Sponsor: Staff - Kris Johnson

Winery At LaGrange

Mr. Chris Pearmund

4970 Antioch Rd.
Haymarket, VA 20169
Phone: (703) 753-9360
www.lagrangewinery.com
Business: Wines
Sponsor: Pearmund Cellars

WTG Properties, Inc.

Mr. John Lane
204-G Mill St. NE
Vienna, VA 22180
Phone: (703) 255-6605
Fax: (703) 255-6603
Business: Real Estate
Developers & Investors
Sponsor: Staff – Debbie Jones

Correction:

Tribune US, Inc.

Mr. Michael K. Bender,
Executive Vice President
5311 Lightning Dr.
Haymarket, VA 20169
Phone: (703) 754-1273
Fax: (703) 656-4822
www.tribune-us.com
Business: Business &
Management Consultants
Sponsor: Staff - Kris Johnson

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Chamber Scholarships Honor Achievements of High School Seniors

BY ASHLEY PHILLIPS
ImPrint, LLC

The Prince William County-Greater Manassas Chamber of Commerce recognized nine determined, well-deserving students when these accomplished high school seniors were presented with scholarships. This year, three scholarships were awarded in each of three categories: Career/Technical, Leadership and Science/Technology.

The Chamber is privileged to tell you about these outstanding students and hopes that these brief descriptions offer insight about their dedication to their respective endeavors.

Winners of the Career/ Technical Scholarships

Zeba Khalid
Potomac Senior High School

After having her braces removed to reveal a confidence-building bright smile, Zeba Khalid knew she wanted to become a dentist. Upon graduating, Zeba will major in finance at the University of Maryland before she pursues her graduate education at the university's dental school.

In high school, Zeba was involved in the foreign language club, Student Council Association, Future Business Leaders of America and Junior Civitans. She held leadership positions in all of these clubs and participated in their activities, such as coordinating a Thanksgiving food drive at the local homeless shelter.

Community service has impacted Zeba in many ways. "Interacting with different kinds of people is something I will be doing no matter what career I choose to undertake, and my community service is helping me gain experience," she said.

Kevin Miller
Osborn Park High School

"Ever since I have been a little kid I have always liked to take everything

apart and put it back together. I have always liked to do hands-on type of things," said Kevin Miller.

Having the skills to fix various objects has led Kevin to pursue a career in the automotive field. He will be a student at the Universal Technical Institute in Exton, PA, and will study general automotive repair. Kevin hopes to be accepted at one of the factory training programs to work for prestigious automotive dealerships, such as BMW or Mercedes Benz.

Kevin participates in community service with a hands-on approach by assisting those who are ill or disabled by doing their yard work, helping out with household chores, running errands – and by repairing their cars.

Candace Perkins
Brentsville District High School

With plans to earn an associates degree through Northern Virginia Community College's Nursing Program and later enroll at George Mason

University, Candace Perkins has her hopes set high. Currently employed by an oncologist, Candace's goal is to begin a career in a hospital's labor and delivery unit.

Described as enthusiastic and hard working by Madeline Snyder, guidance counselor at Brentsville District High School, Candace has always enjoyed working with children, and is involved with the Sunday school and Bible school programs, as well as the nursery at her church. She also has been the assistant coach for youth baseball and basketball teams, which she says has given her the opportunity to encourage children, both on and off the field.

"If I continue my career and education path, great opportunities will enable me to make a difference in the medical community," she said.



Miller

Winners of the Leadership Scholarships

Jamie Edwards
Manassas Park High School

Craving a small classroom setting so she could interact more closely with teachers and classmates, Jamie Edwards is on her way to Mary Baldwin College as a Bailey Scholar, an honors program that recognizes incoming freshmen on their academic excellence, where she plans to earn a bachelor's degree in mathematics. After completing her education at Mary Baldwin, she wants to pursue a master's degree at the University of Virginia's Engineering School.

Through Jamie's various activities during high school, she acquired strong leadership skills that will be an asset in the future. She is a member of the National Beta Club and National Honor Society, has raised money to fight world hunger, is a participant in the Leukemia & Lymphoma Society's Light the Night Walk, and volunteered at several blood drives.

"A good leader must be a visionary-able to set goals and create a plan to achieve those goals. Leaders must be able to clearly communicate their vision so that everyone understands it and what needs to be done to achieve it," she said.

Andrew Matwijec
Seton School

As president of the National Honor Society at his school, Andrew Matwijec has kept very busy throughout high school. He will next attend Franciscan University of Steubenville and major in theology. Andrew plans to become a U.S. Army officer.

Staying involved at school opened many doors for this senior. He helped coordinate trips to Washington, DC, to



Edwards

deliver food and clothing to the homeless and also coordinated fundraisers to provide financial aid to Hurricane Katrina victims. He is an Eagle Scout, which also gave him the chance to serve others.

He believes a good leader is also a good teacher, and should know how to delegate responsibilities and tasks. While attending college, Andrew plans to participate in charity organizations, which should also help demonstrate his leadership skills.

"...I intend to participate and help coordinate service projects through the National Honor Society and my Boy Scout troop. I will be an example to others that a good leader must serve other people. I want to inspire other young people to become leaders," he said.

Kristen Thoms
Gar-Field Senior High School

With a strong interest in the sciences, Kristen Thoms heads to George Mason University to participate in the honors program and hopes to explore her educational opportunities in a diverse range of subjects. She plans to learn about the general sciences in her first years of college before narrowing her focus to a specific field.

During the past four years, Kristen was active in her school's IB Diploma Programme by organizing and participating in many of their events, such as a food drive to replenish a D.C. food bank after Hurricane Katrina. She also participated in school athletics as captain of the dance team, and volunteered at a local nursing home.

"The best leaders have the mental capability to observe the world around them, and see a situation that needs to be changed. They can visualize a plan that must take place for justice to be served, and they can calculate exactly what should be done to make that plan a reality," she said. "A leader doesn't just identify a plan of action; he takes the responsibility upon himself to make sure it is followed through."



Thoms



Matwijec

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NEWS From Page 3

PRINCE WILLIAM COUNTY RECOGNIZED

In recognition for **Prince William County** and **George Mason University's** approach to university-centered economic development, CoreNet Global honored Prince William County with the coveted CoreNet Global Leadership Award for "Innovative Practices in Economic Development." This highly competitive award recognizes organizations that have successfully implemented unique and innovative strategies in economic development.

ARTIFICIAL TURF SOCCER FIELD

Construction began on Prince William County's first full-size, artificial turf soccer field which is scheduled to be complete by the

beginning of June 2006. For more information, call 703-792-4218.

BRUUN APPOINTED DIRECTOR OF PUBLIC WORKS

The Prince William County Board of Supervisors has appointed **Thomas Bruun** as Director of Public Works.

TECHNOLOGY ACHIEVEMENT AWARD

Lockheed Martin MS2 and **MicroAutomation** each won one of Prince William County's three Technology Achievement Awards which were presented at the annual Business Appreciation Week luncheon held in April at George Mason University. Lockheed Martin MS2 won for designing new inboard processing and displays that integrate existing capabilities with digital imaging software for the U.S. Navy submarine

fleet. MicroAutomation won for developing and deploying a self-sufficient mobile telephone/radio center for use in the New Orleans area following Hurricane Katrina.

IN MEMORIUM

The Prince William County-Greater Manassas Chamber of Commerce regrets the passing of **Delegate Harry Parrish**. Commented Sean Connaughton, Chairman of the Prince William Board of County Supervisors, "Harry Parrish's life was one of generous service to the citizens of Manassas, Prince William County, the Commonwealth of Virginia and to the United States. We should all honor Harry, not just now at the moment of his passing, but in our future commitment to civility and understanding in our political discourse and in putting the best interest of all Virginians in the forefront of our public activity."

Chamber Honors Scholarship Winners – Continued From Page 6

Winners of the Science/Technology Scholarship

Erin Beckmann

Osborn Park High School

Following her desire to help the environment, Erin Beckmann hopes to attend the University of Virginia and major in environmental engineering. She actively helped save the environment when *Beckman* she joined the school's ecology club by picking up litter along the Occoquan River and helping elementary school students advocate environmental awareness as youth ambassadors.



Beckman

As a participant in the Biotechnology Program, she studied the sciences in an advanced academic environment. Through this program, she earned nine science college credits. She also participated in regional and state Envirothons, where her team placed fourth in the region.

"The varying aspects of our environment are fascinating to me...I hope to help the environment and our community

with the practical knowledge of engineering that I gain. I may be able to discover a portable renewable energy source, a method of removing ozone from car exhaust...or finding a cleaner more energy efficient way of removing chemical pollutants from our soil and water," she said.

Stephen Schorn

Forest Park Senior High School



Schorn

Stephen Schorn has always had an affinity for helping others and for years wanted to enter the medical profession. By continuing his education at the School of Engineering and Applied Sciences at the University of Virginia, Stephen will complete the next step towards becoming a biomedical engineer and making a difference in the world.

As a volunteer for the Special Olympics, Stephen believes he has been able to view the world differently. He is personally aware of the challenges faced by individuals with special needs and

believes it is important to serve them. "When an organization can take children with special needs and help them realize their reveries, it deserves far more recognition than any single person can offer; it merits unbridled praise," he said.

Setting a lifetime goal for himself, Stephen aspires to understand the physiology of the mentally challenged child and revolutionize treatment for them. "As a biomedical engineer, I could design and help construct the proper devices to determine the underlying causes of mental retardation and its symptoms. With personal experience and knowledge guiding me on my expedition, I will strive to overcome the mental incapacities that so greatly affect the modern world."

Kathryn Sheedy

Stonewall Jackson High School



Sheedy

An aspiring biomedical engineer, Kathryn Sheedy plans to study the fields of math and science at the University of Notre

Summer 'Speed Networking' Breakfast (With Golfing Afterwards)

Tuesday, August 15th
8:00-9:30 a.m.

Virginia Oaks Golf Club
7950 Virginia Oaks Dr., Gainesville

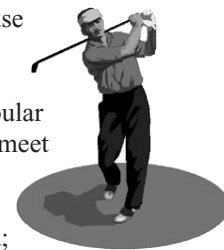
Bring plenty of business cards because we're going to squeeze in as much networking as possible. With our "Speed Networking" exercise, based on the popular "Speed Dating," you'll have fun as you meet new people and learn about different businesses and organizations.

The cost for members is \$25 prepaid; \$30 at the door or billed.

Non-members pay \$35. RSVP for breakfast by calling Katie Clark at 703-368-6600, ext. 10, or email kclark@pwccgmcc.org.

After the program, breakfast attendees are invited to golf at the reduced rate of \$55 per player, which includes greens fee, golf cart and range balls.

To RSVP for golf, call Virginia Oaks Golf Club at 703-754-7977.



Dame. She also hopes to study abroad to heighten her cultural awareness during her college experience. After graduating from college, she plans to attend graduate school and earn a Ph.D. in engineering.

While in high school, Kathryn participated in numerous clubs, including the Key Club, Model United Nations and Ecology Club. By remaining active in volunteerism throughout high school, she raised money for the American Cancer Society and helped disabled children play soccer through the organization The Opportunity to Play Soccer. She was on her school's field hockey, soccer, cross country and basketball teams.

The most significant activity in the sciences in which she participated was the Governor's School for Math, Science and Technology in summer 2004, she said. In this program, she was able to compare and observe the anatomy of animals and humans.

* *Ashley Phillips is a marketing and public relations associate with ImPrint, LLC, a marketing communications firm in Manassas, VA. ImPrint (703-366-2861) provides services to government agencies, business and the nonprofit sector.*

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The Chamber Presents the Annual

Attendees of the Chamber's annual "Excellence in Business" Awards May Networking Luncheon gave a spontaneous standing ovation as retired Mayor of the City of Manassas was presented with one of two "Outstanding Service" awards. The other was awarded to Dana Pfeifer of the **Benedictine Sisters of Virginia**. The luncheon took place at the **Holiday Inn** of Manassas on Tuesday, May 23rd as more than 200 members who represent businesses and organizations throughout Prince William County, Manassas and Manassas Park, gathered to applaud the recipients. The luncheon was sponsored by **City of Manassas Office of Economic Development** and **Prince William County Department of Economic Development**.

This year, close to 100 members, committees and projects were nominated for awards in 15 categories. The purpose of the awards is to honor those whose outstanding service to the Chamber served to further its goals and mission and improve the community at large. Each recipient was nominated by one or more of their peers and chosen by a distinguished panel consisting of members of the Chamber's Programs & Awards Committee, committee chairs and board of directors.



Congratulations to the 2005-2006 'Excellence in Business' Award Winners!

Chamber Member of the Year

Molly Grove

George Mason University, Prince William Campus

Committee of the Year

Vulcan Materials Co. Task Force

A Sub-Committee of the Economic Development Committee

Business of the Year (up to 5 employees)

Baskin Robbins

Louis E. Maroon Business of the Year (6-15 employees)

Virginia Systems, Inc. (VASI)

Business of the Year (16+ employees)

Micron Technology Virginia

Project of the Year

Missing Link

Rookie of the Year

Rob Hagman

FASTSIGNS of Manassas

"Behind the Scenes Business" Award

East To West Embroidery & Design, Inc.



Dana Pfeifer, Benedictine Sisters of Virginia and Dr. Marvin Gillum, retired Mayor of the City of Manassas display the "Outstanding Service Award" presented to them by Chamber Chair Kevin Kelley, Falcon Promotions and Print Solutions (left) and luncheon emcee, Guy Hinkler, V2 Systems, Inc. (right).



Molly Grove, George Mason University, Prince William Campus was awarded the Chamber's "Member of the Year" award at the GREATER Chamber's "Excellence in Business" Awards Luncheon held May 23rd at Holiday Inn of Manassas.

"Behind the Scenes Individual" Award

Steve Johnson
Uno's Chicago Grill
and
Margaret Short
Essential Wellness



Nonprofit Community Service Member of the Year

American Red Cross-Prince William Chapter

Nonprofit Arts & Entertainment Member of the Year

Prince William Little Theatre

Outstanding Service Award

Dr. Marvin L. Gillum
Mayor of the City of Manassas, Retired
and
Dana Pfeifer
Benedictine Sisters of Virginia

Karen F. Brown Spirit A

David Ehrhardt
Floor-Restore



Excellence in Business Awards



Chamber Chair Kevin Kelley (left) and luncheon emcee, Guy Hinkler (right) pose with “Louis E. Maroon Business of the Year (6-15 Employees)” award recipients Chris Steffick and Cheri Arnatz, Virginia Systems, Inc. (VASI) and “Business of the Year (16 or More Employees)” award recipient Michelle Merrill, Micron Technology Virginia.

Roger Snyder, RWS Consulting
Kris Spittler,
Vanderpool, Frostick &
Nishanian, P.C.
Luanne Stevenson,
ABS Graphics & Advertising, Inc.
Bridget Terbrock,
Temporary Solutions, Inc.
Patty Tracy, Eli Lilly and Company

A Company of Caterers Inc.
Life Celebration Center
Lockheed Martin MS2
Loyal Service
Manassas Dance Co.
Micron Technology Virginia
MP COPIERS, INC.
My Plumber
Park West Lions Charities, Inc.

Companies/Organizations

A-1 Flood Tech
AFLAC - Cavaleri
American Red Cross,
Prince William Chapter
The Arc of Greater
Prince William, Inc.
Arata Expositions
Assist-2-Sell Jacobs Team
Buyers & Sellers Realty
Baskin Robbins
Benedictine Sisters of Virginia
Boys & Girls Clubs of Prince
William & the City of Manassas
Brethren Housing Corporation
Business Partnership Office of Prince
William County Schools
The Center for the Arts
Chick-fil-A
Commerce Bank
COURE Technologies, Inc.
Cruise Holidays
D'Andrea Business
Solutions, Inc.
Deli Depot
East To West Embroidery
& Design, Inc.
Eli Lilly & Company
Fat Punks' Restaurant
Flynn Video Services
George Mason University
DOIT Classroom
Technologies
Greater Manassas Tennis
Association
The Harman Group, Inc.
Henn Workshops -
Regina Jessop
HELP! Janitorial
J&J Automotive Services
Kitchen Gourmet &

Potomac Nationals
Prince William Clean
Community Council
Prince William Little Theatre
Prince William Symphony Orchestra
Richards Family Dentistry
R. W. Murray Co.
RWS Consulting
Signs By Tomorrow
SYNERGY ONE Federal Credit Union
TML Copiers & Digital Solutions
Tranquility Day Spa & Salon
Virginia Systems, Inc. (VASI)

2005-2006 Nominees

Projects

Annual Dinner Dance
Cuisine de Commerce Luncheon
Connections ETC 2005
M.A.P.S. - Marketing, Advertising and
Public Relations Strategies
March Speed Networking Luncheon
Mentoring Program
Missing Link Project
New Member Mixer
Silent Auction
Virtual Bus Tour



Committees

Ambassador Committee
Annual Dinner Dance
Community Relations Committee
Connections ETC. Committee
Economic Development Committee
Education Committee
Legislative Committee
Vulcan Task Force
(A sub-committee of the
Economic Development Committee)

Individuals



Bob Anderson,
Metro Sign & Design, Inc.
Dave Berkheimer,
DLB Enviro Systems, Inc.
Doug Burroughs,
Flower Gallery of Manassas
Rob Cavaleri, AFLAC - Cavaleri
Carol Collins, Bingo T. Clown/
Newventur Entertainment
Molly Grove, George Mason University,
Prince William Campus
Rob Hagman, FASTSIGNS of Manassas
Rayman Hamid, Baskin Robbins
John Hinkle,
John Hancock Financial Network
Regina Jessop, Henn Workshops
Steve Johnson,
Uno's Chicago Bar & Grill
Linda Latorre, Commerce Bank
Steve Nelson, Junction Travel, Inc.
Mark Presgrave, My Plumber
Brooke Primas,
House of Bella Salon & Spa
Barbara Reese, BR Associates & Prince
William 4-H Teen Leadership Program
Bennie Scarton,
Manassas Journal Messenger
Margaret Short, Essential Wellness

William & the City of Manassas
Brethren Housing Corporation
Business Partnership Office of Prince
William County Schools
The Center for the Arts
Chick-fil-A
Commerce Bank
COURE Technologies, Inc.
Cruise Holidays
D'Andrea Business
Solutions, Inc.
Deli Depot
East To West Embroidery
& Design, Inc.
Eli Lilly & Company
Fat Punks' Restaurant
Flynn Video Services
George Mason University
DOIT Classroom
Technologies
Greater Manassas Tennis
Association
The Harman Group, Inc.
Henn Workshops -
Regina Jessop
HELP! Janitorial
J&J Automotive Services
Kitchen Gourmet &



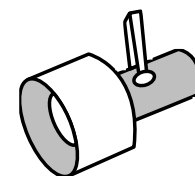
Rayman Hamid of Baskin Robbins displays the award for “Business of the Year (Up to 5 Employees).”

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Spotlight on Business

Prince William Health System



It has been a year of tremendous progress at Prince William Hospital. In July 2005 the new Emergency Room opened with 36,000 square feet of space that is divided into three "care pods," including a 10-room "ERjr" for pediatric patients, a 17-room "QuickER" for less serious cases and a 17-room acute-care pod. For the comfort and convenience of our patients, the state-of-the-art ER has wireless bedside registration and an electronic patient tracking system that, among other features, allows physicians and staff to monitor lab results and radiology reports at a glance. When the ER was completed, the hospital began construction on new operating rooms.

To accommodate the growing population of Prince William County, the hospital partnered with a group of surgeons to build an Ambulatory Surgery Center on campus. The 21,000-square-

foot facility, which features four operating rooms and four special procedures rooms, opened in October 2005.

This fall, the Cancer Center at Lake Manassas will open in Gainesville providing the cutting edge radiation therapy treatment in a convenient location at the intersection of Route 29 and Lake Manassas Drive. A joint venture with Fauquier Hospital, this 20,000-square-foot facility will allow our patients to focus on treatment without a lengthy commute.

In addition, the Health System is in the process of building two 120-bed nursing homes to replace the aging Annaburg Manor. Construction of the first facility, which is located near the entrance of Heritage Hunt in Gainesville, will open this summer. The second facility, which is being built near Manassas Mall, will feature an Alzheimer's unit and is scheduled to open in the fall 2006.

To meet the healthcare needs of the

growing population in western Prince William County, Prince William Health System plans to build a major outpatient healthcare center in Haymarket. The 60,000- to 100,000-square-foot facility will be located on 38 acres near the intersection of I-66 and Route 15.

In 2003, Prince William Hospital opened its new Hylton Family Birthing Center, which includes 32 all-private postpartum rooms, a state-of-the-art Neonatology Unit and eight spacious labor and delivery rooms.

Since opening in June 1964, Prince William Hospital has grown from 60 to 170 beds and is recognized as a leader in community healthcare. Fully accredited by the Joint Commission on Accreditation of Healthcare Organizations, the hospital offers a full range of inpatient and outpatient services as well as 24-hour emergency services.

Prince William Hospital is a non-profit community hospital that is part of

Prince William Health System. A Board of Trustees consisting of civic-minded citizens administers the hospital. Other affiliates include: Annaburg Manor, a nursing home; Caton Merchant House, an assisted living facility and PWHS Foundation, the fundraising arm of the organization.

With a medical staff of nearly 400 physicians in 41 specialties, Prince William Hospital delivers quality care with skill and compassion. The hospital offers comprehensive healthcare, medical technology, wellness and rehabilitation programs, community education and much more.

For more information on Prince William Health System, visit www.pwhs.org.

Prince William Health System is a "2005-2006" Prince William County-Greater Manassas Chamber of Commerce Cornerstone Contributor.

The GREATEST Trade Show in Prince William County

CONNECTIONS ETC
2006

Logo Design Courtesy of ABS Graphics and Advertising Inc.

Thursday, October 26th

4:00-7:00 p.m.

Freedom Aquatic & Fitness Center

10900 University Blvd., Manassas

Sponsors:

**Comcast ♦ MDA Technologies ♦ Potomac News/
Manassas Journal Messenger
♦ SYNERGY ONE Federal Credit Union**

Food Vendors:

**Capitol Chocolate Fountains LLC; Chick-fil-A; Fat Punks' Restaurant; Glory Days Grill;
Kitchen Gourmet & A Company of Caterers Inc.; Old Country Buffet**

Spaces are going fast! Hurry to register online for your space at www.pwccmcc.org

Exhibit Space for Members: \$350 – Exhibit Space for Non-Members: \$700

For more information, contact Kris Johnson at 703-368-6600, ext. 15,

or email kjohnson@pwccmcc.org

MEMBER-TO-MEMBER DISCOUNTS

The following businesses are offering special Member-To-Member Discounts. To check them out, visit www.pwccmcc.org.

Ameriprise Financial
Assist-2-Sell Jacobs Team Buyers & Sellers Realty
The Carpet-Pro
EuroBronze Tanning and Massage
Focuspoint, Inc.
Heltzel-Synergy One Mortgage Co.
The Premier Magazine of Prince William County
Prime Executive Limousines
The UPS Store #1717
Vintage Moving & Storage Systems, Inc.
Virginia Scuba, Inc.

The Member-To-Member Discount Program is just one more way that your Chamber is helping you promote and grow your business! For more information contact Lyssa Walker at 703-368-6600, ext. 17, or email lwalker@pwccmcc.org.



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The GREATER Chamber Demonstrates Support for Education

The Prince William County-GREATER Manassas Chamber of Commerce recognized nine graduating high school students as scholarship recipients at the annual Education “Honor Roll” Breakfast held on Tuesday, April 25th at the **Best Western Battlefield Inn**. The event was sponsored by the **Prince William Education Association**.

This year, three students were awarded scholarships in each of three categories: Science/Technology, Career/Technical and Leadership.

Science/Technology scholarship awards were funded by **Micron Technology Virginia**. Leadership awards were funded by **Lockheed Martin MS2**. Career/Technical awards were funded in part by a donation from **BAE Systems, Inc.**, from a portion of the proceeds of the Chamber's Polar Bear Scramble held in March and from donations made by Chamber members.

For the first time, businesses in the field of education were invited to exhibit their products and services at the breakfast. For a complete list



[From left]: Acting Superintendent of Manassas City Public Schools, John Boronkay; Dr. Steven Walts, Superintendent of Prince William County Public Schools and Dr. Thomas DeBolt, Superintendent of Manassas Park City Schools were the featured speakers at the Chamber's 6th Annual Education “Honor Roll” Breakfast held April 25th at Best Western Battlefield Inn.

of exhibitors, see box at right. The Chamber demonstrated its support for local educators by introducing the school superintendents from the three local jurisdictions, **John Boronkay, Acting Superintendent of Manassas City Public Schools; Dr. Thomas DeBolt, Superintendent of Manassas Park City Schools and Dr. Steven Walts, Superintendent of Prince William County Public**



Schools. Each spoke about the past school year, their plans for the future and the importance of forging partnerships with the business community.

John Boronkay also took the opportunity to announce the appointment of Dr. Gail Pope, currently the Associate Superintendent of Manassas

Park City Schools as the new Superintendent of Manassas City Public Schools. Dr. Pope will assume her new position July 1st.

EXHIBITORS

A + Academics, Inc.
ACT College
ANJERO, LLC
The Center for the Arts
Commerce Bank
George Mason University, Prince William Campus
Greater Manassas Tennis Association
KidzArt
KnowledgePoints
Learning Center
Matthew's Center For Visual Learning
Manassas City Public Schools Education Foundation, Inc.
Northern Virginia Community College, Manassas Campus
Prince William Education Association
Prince William County Schools Office of Business Partnerships
Strayer University
Tara's Techniques, LLC
University of Northern Virginia

Purchase a One-of-a-Kind Print and Benefit Students

When you purchase a Freedom of Expression lithograph designed by local artist, Dean J. Baer, from the Prince William County-Greater Manassas Chamber of Commerce's website at www.pwcmcc.org, the Chamber's scholarship fund will receive \$5.



- LITHOGRAPH SIZE: 16" x 12"
- Printed on High Quality, Acid Free Paper by Lake Litho
- Includes Certificate of Authenticity
- FREE Domestic/USA Shipping

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Welcome, New Board Members

BY LIDDY HENEGHAN
Bellaceph

The Prince William County-Greater Manassas Chamber of Commerce is pleased to welcome three new members to its Board of Directors: **Jerry Pankey, Falcon Communications Solutions, Inc., Mike Kitis, Manassas Journal Messenger, and Ken Collins, Prince William Health System Foundation.**

Jerry Pankey is currently Chief Financial Officer and Treasurer for **Falcon Communications Solutions, Inc.** He is responsible for the corporation's financial management, which encompasses its daily operations and financial

planning, vendor and customer relations, and banking and insurance relationship development.

Mr. Pankey also serves as a member of the Board of Directors of the corporation. Previously, Mr. Pankey was the Executive Vice President for ADCO/Air Distributing Co., Inc., a heating and air conditioning contractor, where he managed the consumer sales division, procurement of major assets, Y2K assessment and compliance, and management of insurance and banking relation-



Pankey

ships. Before joining ADCO, Mr. Pankey was Vice President of Finance for Optical & Electronic Research, Inc., an industrial photographic equipment manufacturing company, where he was also responsible for the financial management of the corporation.

Mr. Pankey holds a Bachelor of Arts in Economics from the University of Virginia. He has previously served on the Board of Directors of the Prince William County-Greater Manassas Chamber of Commerce from 1994 to 1999 and he has served as Treasurer for numerous local organizations including the PWC-GM Chamber of Commerce, Prince William County Fair, Virginia Association of Fairs, and the Haymarket Baptist Church.

Ken Collins is currently the Executive Director of the **Prince William Health System Foundation**. He has been with the Foundation for six years and has spent that time raising funds to support the hospital and aid numerous community health initiatives.

Mr. Collins brings impressive experience to his new position on the Chamber Board and is looking forward to serving, saying, "I've been in nonprofit

management for 35 years, since I got out of school and decided to dedicate my life in that direction ... I know most of the Board members and I very much like working with this community-it's a wonderful, close-knit community." Other Chamber members may recall Mr. Collins as the featured speaker at last year's annual Not-For-Profit Summit, where he discussed Putting the "Fun" into Fundraising: Strategies for Creating a Signature Event.

Before assuming his current position at the Foundation, Mr. Collins served as Executive Director of the Providence Hospital Foundation in Washington D.C. He also has served as Vice President of Mission Resources, and was the Executive Director of the Foundation for Exceptional Children.

Mr. Collins is a native Virginian and has lived here all his life. He attended public school in Arlington and got his degree in Business Management at Old Dominion. He has been married for 36 years, has three children, and will become a grandfather this September.

Mike Kitis is currently the Circulation Sales & Marketing Manager for the **Manassas Journal Messenger, Potomac News and Culpeper Star Exponent**. He is responsible for increasing the newspapers' circulation and working in conjunction with the Promotions

and Marketing of the company. He also manages the Telemarketing, Kiosk Sales, Crew Sales, and Newspapers and Education program. He has been with the newspaper for almost nine years.

As a Chamber member, he has chaired the Connections

ETC Committee for the past eight years. During this time, he has helped the Chamber's annual trade show, Connections, ETC. to become the largest of its kind in Prince William County.

Prior to joining the *Journal Messenger*, Mr. Kitis was the Events and Grounds Coordinator at Oatlands Plantation in Leesburg for approximately two years. Mr. Kitis has also been a volunteer firefighter for ten years and served as President for part of that time. In addition, in 2002 he and his wife established **Allegiant Promotions**, a promotional products silk-screening and embroidery company. He is also a Youth Director at Open Door Baptist Church in Culpeper.

Mr. Kitis is originally from Frostburg, MD and moved to Virginia in 1995. He currently resides in Amissville with his wife of eleven years and four children, ages four weeks to seven years.



Kitis



Collins

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order#:0

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JOINT CHAMBER SOFTBALL GAME

Thursday, August 24

Prince William County-Greater Manassas Chamber of Commerce vs. Prince William Regional Chamber of Commerce

Hosted by: **Potomac Nationals**

Contact Debbie Jones at (703) 368-6600, ext. 11, or email djones@pwcgmcc.org for more details.



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UPCOMING EVENTS

JULY

Tuesday 11

BUSINESS BEFORE HOURS

8:00 - 9:00 a.m.

Hosted by: **Insight Wealth Management**

7250 Heritage Village Plaza, Suite 101, Gainesville

Complimentary networking event

Thursday 13

BROWN BAG SEMINAR

Noon - 1:00 p.m., Chamber Office

Topic: **“Planning a Dynamic and Purposeful Meeting”**

Speaker: **Sarah Tyndall Bodsford,**

Prince William Association of REALTORS®

Sponsor: **A-1 Flood Tech**

Professional meeting planner Sarah Tyndall Bodsford will guide you through the entire process of planning a meeting with purpose. From setting meeting goals to meeting follow-up, this seminar covers it all.

Thursday 20

BROWN BAG SEMINAR

Noon - 1:00 p.m., Chamber Office

Topic: **“Project Management - On Time and On Budget”**

Speaker: **Ellen Cecil, PC Basics Plus**

Sponsor: **A-1 Flood Tech**

Successful business people carefully manage projects. Learn how to satisfy your customers by bringing in projects in on time and within budget.

Thursday 20

“THE POWER OF PARTNERSHIP” JOINT NETWORKING EXTRAVAGANZA WITH THE FAUQUIER CHAMBER OF COMMERCE

4:30 p.m. - 7:00 p.m. Networking, refreshments, live music and beverages.

Hosted by: **The Inn at Vint Hill**

4200 Aiken Dr., Warrenton

Sponsored Partnership: **Hendershot-Burkhardt-Reed, Certified Public Accountants**

Join us for this joint networking extravaganza. The Prince William County-Greater Manassas Chamber of Commerce and the Fauquier County Chamber of Commerce are pleased to offer their members a unique complimentary networking opportunity in a beautiful setting. Sponsorships are still available. Contact Debbie Jones at (703) 368-6600, ext. 11, or email djones@pwcgmcc.org.

AUGUST

Friday 4

NOT-FOR-PROFIT SUMMIT

11:30 a.m. - 1:30 p.m.

Hosted by: **Park West Lions Club**

8620 Sunnygate Dr., Manassas

Topic: **“Mission Possible:” Recruiting & Retaining Volunteers**

Sponsored by: Sponsors are needed. If you are interested in sponsoring this event, contact Laurel Vaughan at 703-368-6600, ext. 14, or email lvaughan@pwcgmcc.org.

Speakers: **Lita Bartels**, Director of Volunteer Services for **Prince William Health System Foundation** and **Mary Foley**, Executive Director of the **Voluntary Action Center of Prince William Area**

Our speakers will provide tips on recruiting, training, motivating and retaining the most precious part of any nonprofit-its volunteers. Then, a panel of volunteers share their perspective on what they do, why they do it, who they do it for and what they receive in return. This event is complimentary for Chamber members. Bring your own brown bag lunch. The Chamber provides beverages and dessert. To RSVP for this event, call Katie Clark at 703-368-6600, ext. 10, or email kclark@pwcgmcc.org.

Tuesday 8

BUSINESS BEFORE HOURS

8:00 - 9:00 a.m.

Hosted by: **Dinner My Way**

14215-F Centreville Square, Centreville

Complimentary networking event

Thursday 10

BROWN BAG SEMINAR

Noon - 1:00 p.m., Chamber Office

Topic: **“Technology Planning 101”**

Speaker: **Jonathan Arehart, Cavendo Corporation**

Sponsor: **A-1 Flood Tech**

Anticipate your company's future needs by developing a technology plan for your organization and learn how to execute it for the best results. This seminar will cover corporate websites, internet marketing, software needs, networks and collaboration.

Tuesday 15

“SPEED NETWORKING” BREAKFAST

8:00 - 9:30 a.m. Networking, Registration & Buffet

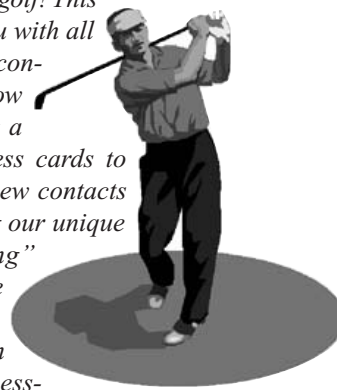
Hosted by: **Virginia Oaks Golf Club**

7950 Virginia Oaks Dr., Gainesville

Sponsor: **American Diabetes Association**

On Behalf of Eli Lilly and Company NETWORKING + GOLF = 1 GREAT PARTNERSHIP!

Join us at the “Speed Networking” Breakfast for both networking and golf! This event will provide you with all the confidence and contacts you need to grow your business. Bring a pocket full of business cards to hand out to all the new contacts you will make during our unique “Speed Networking” exercises. After the program, you're invited to engage in



one of the most successful deal-producing activities known to mankind-golf! Virginia Oaks Golf Club is offering a special discount for those choosing to finish up the morning with a round of golf. Rates for golf are \$55 including golf cart, greens fees and range balls. To RSVP for golf, call Virginia Oaks Golf Club at 703-754-7977. Coordinated by the Ambassadors Committee

Members: \$25 prepaid/\$30 at the door or billed

Non-members: \$35

■ Cancellations must be received 24 hours in advance to be honored

Thursday 17

BROWN BAG SEMINAR

Noon - 1:00 p.m., Chamber Office

Topic: **“Sending Your Child to College”**

Speaker: **Pamela Sams, Ameriprise Financial**

Sponsor:

A-1 Flood Tech

How will you finance the ever increasing cost of college? This seminar is an introduction to concepts and strategies that can help you reach your college-funding goals. Learn the “ins” and “outs” of sending a child to college. Students are welcome to attend.



Thursday 24

JOINT CHAMBER SOFTBALL GAME

Prince William County-Greater Manassas Chamber of Commerce vs. Prince William Regional Chamber of Commerce

Hosted by: **Potomac Nationals**

Mark your calendar. More details to come.

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Not-For-Profit Summit 'Mission Possible:' Recruiting & Retaining Volunteers

Friday, August 4th – 11:30 a.m.-1:30 p.m.
Park West Lions Club
8620 Sunnygate Dr., Manassas

Sponsored by: **Taras Techniques, LLC**

Director of Volunteer Services for **Prince William Health System Foundation**, **Lita Bartels** and Executive Director of the **Voluntary Action Center of Prince William Area**, **Mary Foley**, give you tips on recruiting, training, motivating and retaining the most precious part of any nonprofit-its volunteers. Then, a panel of volunteers share their perspective on what they do, why they do it, who they do it for and what they receive in return.

This event is complimentary for Chamber members. Bring your own brown bag lunch. The Chamber provides beverages and dessert. To RSVP for this event, call Katie Clark at 703-368-6600, ext. 10, or email kclark@pwcgmcc.org.

Businesses that provide goods and services to nonprofit organizations or businesses wishing to promote their corporate giving guidelines are welcome to **exhibit for a nominal fee of \$50**. Act now, because space is limited. Reserve your space by calling Laurel Vaughan at 703-368-6600, ext. 14, or email lvaughan@pwcgmcc.org.



Chamber Awards 'Gold Stars'

The Prince William County-Greater Manassas Chamber of Commerce awards a "Gold Star" each month to the member who has gone "above and beyond" the call of duty in support of the Chamber and its mission. This coveted award is handed out at the monthly breakfast or luncheon.

April 2006

Melissa Bell and Emily Williamson
Osborn High School Future Business Leaders of America
(Not pictured: Melissa Bell) May 2006

Two Gold Star Awards were presented in April. The recipients were: **Melissa Bell and Emily Williamson** with the **Osborn High School Future Business Leaders of America**. This "dynamic duo" attends Osborn High School where they are both members of "Future Business Leaders of America"



(FBLA). Together, they helped to organize this year's "Missing Link" program, which is an effort on the part of the Education Committee to provide links between the business community and local students. Called "Speed It Up! Speed Networking, this very successful event took place at Osborn High School on February 8th and 9th. Forty-three business professionals came to school to network with around 600 high school students. Students shared information about their club and organizational involvement and learned how to network. The business people were afforded the opportunity to share information about their business and recruit some bright, ambitious students for summer jobs or internships.

May 2006
Loyal Service



We are especially pleased to recognize an organization that has done so much for the Chamber without much opportunity for recognition. **Loyal Service** created and produced the welcome mat at the front door of the Chamber office complete with our new logo. They also keep the Chamber restrooms stocked with supplies. Accepting the award on behalf of Loyal Service was General Manager, Tim Setzer.

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The Prince William County-Greater Manassas
Chamber of Commerce and
The Fauquier County Chamber of Commerce
CORDIALLY INVITE YOU TO

**Stay current on
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Visit www.pwecgmcc.org
for information & updates!**



The Power of Partnership JOINT NETWORKING EXTRAVAGANZA

HOSTED BY – *The Inn at Vint Hill*
4200 Aiken Drive, Warrenton, VA
Thursday, July 20, 2006
4:30 p.m. to 7:00 p.m.

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Prince William Hospital
Title Associates of Virginia
V2 Systems, Inc.

Join us for incredible food, networking with
an estimated 400 members of both Chambers
and door prizes at this complimentary joint
networking extravaganza!

Don't miss this event-RSVP by July 11, by call-
ing Katie Clark 703-368-6600, ext. 10 or email
kclark@pwecgmcc.org.

For sponsorship opportunities, contact Debbie
Jones at 703-368-6600, ext. 11, or email
djones@pwecgmcc.org.

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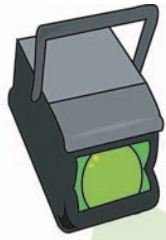
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PRINCE WILLIAM COUNTY—
GREATER MANASSAS CHAMBER OF COMMERCE

*Evening at the
Grammies*

71ST ANNUAL DINNER DANCE GALA



**Saturday, June 24th
6:30 p.m.- Midnight**

**Heritage Hunt Golf &
Country Club**

6901 Arthur Hills Dr., Gainesville

Master of Ceremonies Sponsor:
Cardinal Bank

Red Carpet Sponsor:
Vanderpool, Frostick & Nishanian, P.C.

“Get Up & Dance” Sponsor:
Freedom Aquatic & Fitness Center

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Green Room Sponsor:
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Solutions; V2 Systems, Inc.;**
Virginia Commerce Bank

The cost to attend is \$70.00 per person. To RSVP, contact Katie
Clark at 703-368-6600, ext. 10, or email kclark@pwcgmcc.org.

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